

Jesse Spodak

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WORK EXPERIENCE

Enyart for Congress (II-12)

Assistant Finance Director, Call Time Manager

Belleville, IL

July 2012-November 2012

- Oversaw and implemented successful call time operation for a highly targeted Red 2 Blue campaign
- Assisted in raising over \$1.1 Million in four months due to candidate late entry into race
- Worked with Finance Director, Campaign Manager, and DCCC to ensure call time was hitting specific budget goals in a very condensed schedule
- Gained understanding of PAC, Labor and Member fundraising
- Directly solicited high-dollar donors from Chicago, St. Louis and Illinois 12th District
- Worked directly with event hosts on establishing event goals and ensuring those goals were met
- Wrote email solicitations and letters

The Good Samaritan Health Center

Intern, Development

Atlanta, GA

Fall 2011

- Aided in planning and organization of Annual Spring Fundraising Gala
- Organized donor lunches and tours of the facility
- Wrote press releases

Friends of Governor Martin O'Malley

Intern, Finance and Fundraising

Washington, DC

Summer 2011

- Prepared guest briefings for the Governor at numerous fundraising events
- Contacted top donors and acquired up-to-date information
- Aided in fundraising seminars for smaller political campaigns

Ken Hodges Campaign for Attorney General

Staff Assistant

Atlanta, GA

Fall 2010

- Organized phone-banks and coordinated student volunteers
- Called constituents to identify possible supporters and target persuadable swing voters.
- Canvassed neighborhoods

Thinkfun Inc.

Marketing Team Assistant

Alexandria, VA

Summer 2009 & 2010

- Managed the company's social networking sites, and updated client database
- Cold-called potential clients

EDUCATION

Emory University, Emory College

Bachelor of Arts

Atlanta, GA

Class of 2012

Major: Political Science

- Cumulative GPA: **3.5 /4.00**

LEADERSHIP & SERVICE

Sigma Alpha Epsilon, Emory University

Vice-President

Atlanta, GA

Spring 2011

- Served on house executive board which dealt with \$150,000 fraternity budget
- Led effort to improve alumni relations and organized successful homecoming gathering for alumni
- Oversaw house judicial committee, which was charged with evaluating and punishing infractions of fraternity by-laws
- Assumed presidential responsibilities in absence of house president

Recruitment Chair

Fall 2010-Spring 2012

- Increased the size of my fraternity's chapter from 36 brothers to 64 brothers over the course of two years in the position
- Organized events throughout both fall and spring semesters with a \$15,000 annual budget
- Exceeded national fraternity quota's for two consecutive years and stabilized what had formerly been erratic pledge numbers

SKILLS

Experience with Microsoft Office, NGP/VAN, Salesforce, Raiser's Edge, Stata

