

# Andrew Woods

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## **RELEVANT EXPERIENCE**

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**Dave Crooks for Congress, Washington, IN,** February 2012 - November 2012

### **Finance Director**

- Raised \$1,054,535 - meeting our Finance plan and out-raising the incumbent Congressman 2 quarters in a row resulting in the campaign being moved onto the DCCC's elite Red-to-Blue program.
- Built and pushed a team of 6, working together to plan and deliver over 45 fundraisers across the district, state and several in Washington, DC, including one with Leader Nancy Pelosi, raising a combined \$134,994.
- Researched and compiled targeted lists of donor prospects for 20+ hours of call time per week based on campaign giving history, background, connection to the candidate, personal contact and finance strategy.
- Working with our consultants and the DCCC, raised \$364,000 from Political Action Committees such as labor unions, non-labor and members through meetings, call time, targeted events and connections.

**Pamela Danner for Delegate, McLean, VA,** June 2011 - November 2011

### **Finance Director**

- Raised \$424,879 from over 800 contributors through five to twenty hours of candidate call time per week.
- Planned and carried out fifteen fundraisers targeting specific groups of donors over a six month period, raising \$89,935.
- Managed our email solicitation program by collecting emails from supporters and drafting emails on a weekly and daily basis raising over \$30,000 over 4 months.

**Senator Patty Murray, Washington, DC,** December 2010 - June 2011

### **Legislative Intern**

- Executed front office duties such as answering phones, greeting front office visitors, submitting flag requests, and providing Capitol tours with a focus on providing all round top quality constituent service.
- Drafted and edited constituent response letters for Legislative Aides on a weekly basis concerning health care, tax, labor, employment, foreign affairs, and education.
- Conducted legislative support on the Workforce Investment Act including researching and updating stakeholder contact lists, attending hearings, and preparing summaries for subcommittee staff.

## **EDUCATION**

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**American University,** School of Public Affairs, Washington, DC, May 2010

Bachelor of Arts Political Science and Economics

Honors: *Cum Laude*

**University College of London,** School of Political Studies, London, UK, Fall 2009

## **EXTRACURRICULAR ACTIVITIES**

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**The "Green" Party - Mitochondrial Auction, Tacoma, WA,** March 2012-May 2012

### **Fundraiser**

- Assisted my sister-in-law in planning, promoting and raising money for her silent auction benefiting mitochondrial research resulting in us raising \$1,075.

## **RELEVANTSKILLS**

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Proficient in the use of social media tools including Facebook, Google Analytics, Twitter, as well as databases Intranet Quorum, NGP, and VoteBuilder. Elementary Spanish. Experience with HTML and JAVA Script.