

## JACOB LEVINE

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### PROFESSIONAL EXPERIENCE

#### **Skills For Living, Inc., Houston, Texas**

##### ***Director of Business Development, January 2011 – Present***

Develop, navigate and leverage relationships with Houston area businesses, schools and governmental organizations for fund-raising, soliciting of in-kind donations and volunteers in support of the program Game of Real life. Of special note:

- Leveraged new and existing community and corporate partnerships to raise over 140K to date in direct support for Skills For Living
- Developed partnerships with 12 new corporations in FY '12, increasing total corp. partnerships from 13 to 25, and active volunteers from 150 to 300
- Developed and organized a Skills For Living Junior Board and recruited 12 members to date
- Introduced and implemented the use of SalesForce CRM in order to streamline processing of data
- Planned and executed a wide range of events resulting in over \$50K in contributions to Skills For Living
- Taught the first- and second-place-winning student groups in the city-wide Game of Real Life, 2011

#### **Bill White for Texas gubernatorial Campaign, Houston and San Antonio, Texas**

##### ***Assistant to the Campaign Manager, June 2010 – November 2010***

- Coordinated Campaign Manager's schedule and daily tasks.
- Monitored and analyzed statewide broadcast and cable TV advertising buys.
- Placed radio advertising buys in rural Texas areas.
- Organized and spoke at "Get Out The Vote" rally attended by over 100 activists and elected officials
- Performed opposition candidate research
- Launched and maintained communications with Lt. Governor's campaign to coordinate messaging and identify co-appearance opportunities

##### ***Field Organizer, December 2009 – May 2010***

- Recruited, organized, and managed campaign volunteers in the San Antonio area
- Organized coordinated canvassing efforts and spoke at over 12 local political events
- Staffed candidate and other elected officials at various campaign events

#### **Office of Congressman Chris Van Hollen, Washington, DC, Intern, Summer 2009**

- Listened to and followed-up on constituent's concerns, handled casework, and drafted correspondence between the Congressman and constituents.

### RELATED SKILLS

#### **Communication**

- Experienced and engaging public speaker to a variety of groups from teenagers to C-suite level executives
- Designed and authored a variety of email and mail solicitations resulting in over 5K in contributions to Skills For Living

#### **Technological**

- Proficient in research, database, and CRM programs, including Office Suite, Voter Action Network, SalesForce, LexisNexis, Mailchimp

#### **Language**

- Spanish

### ASSOCIATIONS

Young Non-Profit Network, Houston, Texas – Member, 2011 - Present

Greater Houston Partnership Golf Tournament Committee – Member, 2012

ParksByYou, Parks By Young Professionals – Member, 2012

### EDUCATION

Trinity University, San Antonio, Texas, Class of 2010, Bachelor of Arts in Political Science; minor in Business Legal Studies

### OTHER INTERESTS

Amateur Boxing (Golden Gloves participant, San Antonio, 2009)