

# Robert P. Goldstein

301 Massachusetts Ave NW Apt 903  
Washington, DC 20001

**Phone:** (202) 386-2039 (Cell)  
**Email:** bob@sharppc.net

## Employment History

### **Director of Fundraising Operations, Sharp Political Consulting, Washington, DC, 2009-Date.**

**Responsibilities:** Fundraising consultant for numerous Democratic candidates running for U.S. House of Representatives in 2010 & 2012 cycles in various states including Illinois, Florida, Virginia, Michigan, Kentucky, Texas and Maryland; also for numerous Democratic candidates running for Virginia House of Delegates, County Supervisor and other offices.

### **Finance Director, Victoria Wulsin for Congress, Cincinnati, OH, 2008.**

**Responsibilities:** Planned and supervised all fundraising activities for Red-to-Blue Democratic Congressional challenger; raised \$788K in three months; supervised staff of three.

### **Finance Director, Gary Peters for Congress, Bloomfield Hills, MI, 2008.**

**Responsibilities:** Planned and supervised all fundraising activities for Red-to-Blue Democratic Congressional challenger; raised \$919K in six months; created finance plan; supervised staff of two (events coordinator and call time manager); performed all donor research and generated call sheets; filed FEC reports; assured FEC compliance.

### **Finance Director, Karen Schultz for State Senate, Winchester, VA, 2007.**

**Responsibilities:** Planned and supervised all fundraising activities for Democratic candidate in open seat race; raised \$1.42 million, more than three and a half times the original finance plan target for the entire campaign (\$400K).

### **Finance Director, Peter Goldmark for Congress, Spokane, WA, 2006.**

**Responsibilities:** Planned and supervised all fundraising activities for Red-to-Blue Democratic Congressional challenger; raised \$1.2 million in seven months; exceeded finance plan by \$250,000; filed FEC reports; assured FEC compliance.

## Training

DCCC Finance Training, January 2006, Democratic Party HQ, Washington, DC.

Progressive Majority Campaign Management Training, February 2007, Spokane, WA

## Skills

Strong command of NGP, MS Word, Excel, FECFile, Internet research.

*Exceptional abilities to identify donor targets and create call sheets.*

## Education

B.A., summa cum laude, American History and Govt, Fairleigh Dickinson University, Rutherford, NJ.

## References

John Bell, Candidate for Virginia House of Delegates, South Riding, VA – (571) 426-6461 Cell

Karen Schultz, Candidate for Virginia State Senate, Winchester, VA – (540) 662-5333 Home

Mike Kondratick, Candidate for Virginia House of Delegates, Ashburn, VA – (703) 999-2988 Cell